



STORY OF THE MONTH | A NEW LIFE LINE BETWEEN THE NETHERLANDS AND FRANCE



Did you know that the **new gateway to Paris** is actually based in the Netherlands? Last year the **new lock** in the port of Terneuzen was inaugurated. At the same time a brand-new **107 kilometer long water way** is under construction in Northern France: the Canal Seine–North Europe (CNSE). Together these infrastructure projects form the backbone of the Seine–Scheldt network.

‘A new life line’. That is how the French describe the new canal. The corridor between Rotterdam and Paris will become a shipping highway for both cargo and passenger flows unlocking a sea of sustainable business opportunities, from modal shift to river cruise. One of our members, Zéfranco, is based in the **beautiful province of Zeeland**, where they are perfectly located between the Netherlands and France along this new trade route. Therefore, **our partners like Zéfranco can act as your full-service business support partner along this new life line.**

From exploring and structuring new ventures to setting up entities, cross-border cooperation, compliance and posting of workers. They also provide practical tailor made Franco–Dutch language and culture training so your teams can really work

together across borders from day one. With more than 30 years of experience in transport and logistics they are ready to help develop your business ideas and would be happy to meet with any pioneers on this topic.

Their advice: Don't wait until the new canal is open, explore your opportunities now.
Don't miss the boat!

This month's article was brought to you by our member Zéfranco. For more information, have a look at [their website](#) or get an introduction via info@nfcc.fr.

NEW MEMBERS | WELCOME



The New Originals Company is a European pioneer in Natural Plant Protein Foods. Our goal is to redefine tofu in Europe – with respect for tradition and a clear vision for the future. Inspired by culinary traditions across cultures and driven by a bold food vision, we don't imitate meat or produce substitutes. We create New Originals – foods with character, made for people and planet. Our brand family – Lunter, Omami, SoFine, and Inedit – reflects the diversity of European food culture, while we also support our private label partners across the continent. The New Originals Company stands for quality, integrity, creativity and sustainability. Find out more via [this link](#).

JOB OPPORTUNITIES

Each month, we highlight career opportunities for the French market from our NFCC members.

Our member **RAM® Mounts France** is seeking a **Sales Manager** for the **North-East region** to drive B2B growth through client relationship management, prospecting, and tailored mounting solutions. The role involves regular client visits, sales negotiations, and active participation in trade shows to expand the company's presence in France. Find more information via the button below.

[Learn more](#)

SECTOR SPECIFICS | DAY OF THE ENTREPRENEUR

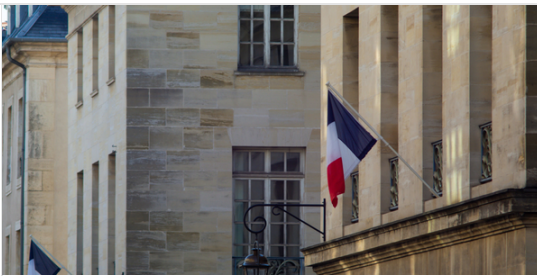


Every third Friday of November marks the **Day of the Entrepreneur** in the Netherlands, a moment to recognise the creativity, innovation, and resilience of entrepreneurs. For the second year in a row, this celebration has expanded globally through an initiative led by MKB-Nederland, with 11 countries highlighting exceptional local founders. You can read all featured stories in the magazine here:

<https://lnkd.in/gDFGaq73>

We are proud to share that our member **Comfactive** received this year's France trophy: congratulations to **Marco Vermooten, Jaap Meijer, and the entire Comfactive team**. Join us as we explore the inspiring journeys and achievements of entrepreneurs around the world.

UPCOMING EVENTS | JOIN TO LEARN & CONNECT



Lunch & Learn: Bureaucracy vs. Pragmatis...

 Dec 12, 2025
(12:00 – 12:45) (GMT+1)



New Year's Reception

 Jan 8, 2026
(18:00 – 20:00) (GMT+1)
 Atelier Néerlandais
Paris, Île-de-France, France



Frankrijk in Focus: Live Briefing & Q&A



Workshop: How to Set Up a Business in Fr...



Jan 22, 2026
(12:00 – 13:00) (GMT+1)



Mar 5, 2026
(10:00 – 11:00) (GMT+1)

MADE POSSIBLE BY OUR MEMBERS



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